



You Deserve A Break!

Book with Abacus Hotel Q1 Quarterly Promotion and stand a chance to win complimentary hotel stays with breakfast!

In addition, you also get to enjoy attractive commissions up to 15% when you book with the participating hotels listed in this guide. With more than 60 hotels from 10 destinations to choose from, you and your customers will be spoilt for choice. Hurry and book now!

Terms and conditions apply.



Abacus Hotel Quarterly Promotion Guide
Jan to Mar 2012

Country	City	Hotel	GDS code	Rates From	Value Add	Agt Comm
AUSTRALIA	MEL	Grand Hyatt Melbourne	HY 0006807	AUD 240	<ul style="list-style-type: none"> Book under rate name of "Advance Purchase Rate" Enjoy 20% off the Rate of the Day Must book 14 days in advance Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
AUSTRALIA	MEL	The Langham Melbourne	LO 0032427	AUD 350	<ul style="list-style-type: none"> Free upgrade to Club room from Grand River Room Free access to Club Lounge on the 24th floor Complimentary breakfast, afternoon tea and predinner drinks Free internet in room Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
AUSTRALIA	MEL	The Prince	LE 0049703	AUD 190	<ul style="list-style-type: none"> Complimentary wi-fi access in room Complimentary breakfast All rates inclusive tax Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	12%
AUSTRALIA	SYD	Chifley Eastern Creek	IQ 0083947	AUD 127	<ul style="list-style-type: none"> Complimentary buffet breakfast for 2 guests Late check out at 1pm Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
AUSTRALIA	SYD	Chifley Penrith	IQ 0074688	AUD 185	<ul style="list-style-type: none"> AUD 20 credit for room service from Outback Steakhouse 6 pack of Corona Beer or 1 bottle of Jacob's Creek Semillon Sav Blanc. Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
AUSTRALIA	SYD	Establishment Hotel	LE 0055982	AUD 299	<ul style="list-style-type: none"> Complimentary wi-fi access in room All rates inclusive tax Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	12%
AUSTRALIA	SYD	Harbourside Apartment	LE 0052155	AUD 310	<ul style="list-style-type: none"> Minimum 2 nights stay Room rate inclusive tax Complimentary Internet Access Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	12%
CHINA	BJS	Grand Hyatt Beijing	HY 0057427	CNY 1240	<ul style="list-style-type: none"> Book under rate name of "Advance Purchase Rate" Enjoy 20% off the Rate of the Day Must book 7 days in advance Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	BJS	Langham Place Beijing Capital Airport	LO 0052696	CNY 1033	<ul style="list-style-type: none"> 10% Off Best Available Rates Free in-room internet access Free buffet breakfast for two Travel Agent Lucky Draw: Win 2 night stay with breakfast 	10%
CHINA	BJS	Legendale Hotel Beijing	FG 0103787	CNY 1460	<ul style="list-style-type: none"> Room upgrade (subj to availability) Welcome fruits Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	BJS	Mercure Wanshang Beijing	RT 0043857	CNY 380	<ul style="list-style-type: none"> Book 7 days in advance under rate name "Special Offer" and enjoy free breakfast Requirement: Prepaid booking, no amendment, no refund Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	BJS	Pentahotel Beijing	LE 0043437	CNY 550	<ul style="list-style-type: none"> Complimentary broadband access Room include breakfast for up to 2 guests Travel Agent Lucky Draw: Win 2 night-stay with breakfast * Hotel lobby under renovation and will be completed by end of Feb2012 	12%
CHINA	BJS	The Opposite House	PH 0085861	CNY 1888	<ul style="list-style-type: none"> Book under 'Advanced Purchase Rate' 21days advance (25% off BAR); 7 days advance (15% off BAR) Complimentary mini bar and internet access Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%



Country	City	Hotel	GDS code	Rates From	Value Add	Agt Comm
CHINA	CAN	Chateau Star River, Guangzhou	LW 0060287	CNY1380	<ul style="list-style-type: none"> Complimentary Room Upgrade Complimentary internet access Room rate inclusive of tax and service charge Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	CAN	Grand Hyatt Guangzhou	HY 0081744	CNY 1400	<ul style="list-style-type: none"> Book under rate name of "Advance Purchase Rate" Enjoy 20% off the Rate of the Day Must book 7 days in advance Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	CAN	Sofitel Guangzhou Sunrich	RT 131402	CNY 805	<ul style="list-style-type: none"> Book under Rate name of "Early Rate" Discount CNY 250 Full prepayment required and booking is non Refundable Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	SHA	88 Xintiandi	LO 0049768	CNY 1500	<ul style="list-style-type: none"> Book under Rate name "Linger Longer For Less" Stay 2 nights, 10% discount off BAR Stay 3 nights, 20% discount off BAR Complimentary Club lounge access including daily breakfast & all-day refreshment Complimentary internet Complimentary late check-out at 3pm Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	SHA	Andaz Shanghai	HY 0142639	CNY 1800	<ul style="list-style-type: none"> Book under rate name of "Advance Purchase Rate" Enjoy 20% off the Rate of the Day Must book 7 days in advance Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	SHA	Astor House Hotel	UI 0012260	CNY 558	<ul style="list-style-type: none"> 10% off Bar Rates Late check out at 2pm Room Upgrade Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	SHA	Eaton Luxe Nanqiao	EQ 0123961	CNY 510	<ul style="list-style-type: none"> 12% Off BAR rate Late check out until 16:00 In-Guest room complimentary internet access Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	SHA	Grand Hyatt Shanghai	HY 0002581	CNY 1600	<ul style="list-style-type: none"> Book under rate name of "Advance Purchase Rate" Enjoy 20% off the Rate of the Day Must book 7 days in advance Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	SHA	Hotel Equatorial Shanghai	IQ 0024354	CNY 575	<ul style="list-style-type: none"> Complimentary room upgrade to the next category (Subj to availability) Late check out till 4pm (subj to availability) Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	SHA	Hyatt on the Bund	HY 0020679	CNY 1250	<ul style="list-style-type: none"> Book under rate name of "Advance Purchase Rate" Enjoy 20% off the Rate of the Day Must book 7 days in advance Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	SHA	Les Suites Orient, Bund Shanghai	PH 0104552	CNY 1200	<ul style="list-style-type: none"> Complimentary breakfast Complimentary internet access Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	SHA	New World Shanghai Hotel	LE 0046994	CNY 850	<ul style="list-style-type: none"> Complimentary broadband access Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	12%
CHINA	SHA	Park Hyatt Shanghai	HY 0067598	CNY 2700	<ul style="list-style-type: none"> Book under rate name of "Advance Purchase Rate" Enjoy 20% off the Rate of the Day Must book 7 days in advance Travel Agent Lucky Draw: Win 2 night-stay with breakfast 	10%
CHINA	SHA	Pentahotel Shanghai	LE 0102717	CNY 630	<ul style="list-style-type: none"> Complimentary broadband access Complimentary breakfast 10% discount at Pentalounge Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	12%



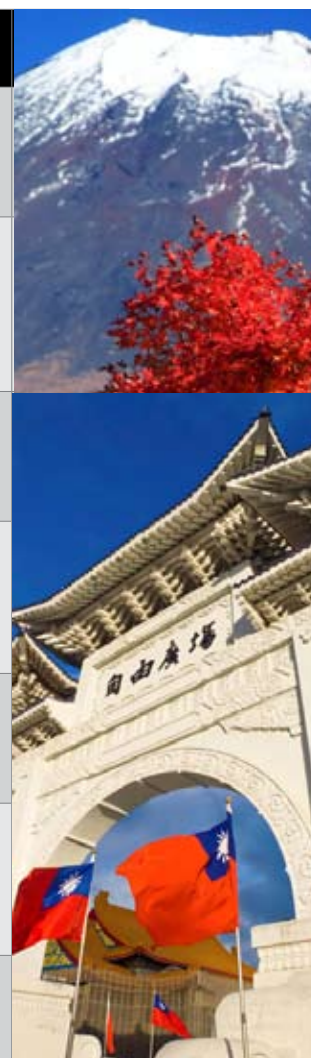
Country	City	Hotel	GDS code	Rates From	Value Add	Agt Comm
CHINA	SHA	Regal International East Asia Hotel	WR 0038900	CNY1300	<ul style="list-style-type: none"> Minimum 2 nights stay in Premium Room Free access to Club Floor Lounge for breakfast, evening cocktails & internet access Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
CHINA	SHA	Regal Jinfeng Hotel	WR 0105005	CNY 850	<ul style="list-style-type: none"> Stay 2 nights on Deluxe Room to enjoy Free access to Club Floor Lounge for breakfast, evening cocktails, internet access Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
CHINA	SHA	Regal Plaza Hotel	BC 0136272	CNY 750	<ul style="list-style-type: none"> Stay 2 nights on Deluxe studio to enjoy Free access to Club Floor Lounge for breakfast, evening cocktails, internet access Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
CHINA	SHA	Regal Shanghai East Asia Hotel	WR 0038900	CNY 1000	<ul style="list-style-type: none"> Stay 2 nights on Premium Room to enjoy Free access to Club Floor Lounge for breakfast, evening cocktails, internet access Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
CHINA	SHA	The Langham Xintiandi	LO 0016161	CNY 1700	<ul style="list-style-type: none"> Book under rate name "Linger Longer For Less" Stay 2 nights, get 10% discount off BAR Stay 3 nights, get 20% discount off BAR RMB200 minibar credit per room per night Complimentary internet Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
CHINA	SHA	The Langham Yangtze Boutique Hotel	LO 0045471	CNY 990	<ul style="list-style-type: none"> Room upgrade to the next available room category Complimentary broadband internet Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
CHINA	SHA	The PuLi Hotel and Spa	LW 0049224	CNY 1480	<ul style="list-style-type: none"> 15% discount off Best Available Rates Room Upgrade Complimentary internet access Late check-out at 16:00 20% discount on Anantara Spa Service Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	15%
CHINA	SZX	Fraser Place Shekou	UZ 0017173	CNY 794	<ul style="list-style-type: none"> Room inclusive of 15% surcharges and : 1 breakfast for 1bedroom apartment up to 3 breakfast for 2bedroom apartment up to 4 breakfast for 3bedroom apartment Late check out at 3pm (Subj to availability) Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
CHINA	SZX	Grand Hyatt Shenzhen	HY 0037860	CNY 1500	<ul style="list-style-type: none"> Book under rate name of "Advance Purchase Rate" Enjoy 20% off the Rate of the Day Must book 7 days in advance Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
HONG KONG	HKG	Eaton Smart Hong Kong	EQ 0022805	HKD 1395	<ul style="list-style-type: none"> 10% off BAR rate at Club Room with minimum 3 nights stay Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
HONG KONG	HKG	Langham Place Mongkok	LO 0060675	HKD 1900	<ul style="list-style-type: none"> Minimum 2 nights stay Free daily buffet breakfast for two Complimentary Internet Access Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
HONG KONG	HKG	Novotel Century Century Hong Kong	RT 0038653	HKD 1750	<ul style="list-style-type: none"> Book under rate name of "Best Available Rate" Late Check Out till 3.00pm Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
HONG KONG	HKG	Regal Airport Hotel	XL 0027051	HKD 2100	<ul style="list-style-type: none"> Minimum Stay 2 nights on Premium Room to enjoy Free access to Club Floor Lounge for breakfast, evening cocktails, internet access Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
HONG KONG	HKG	Regal Hong Kong Hotel	XL 0035050	HKD 1900	<ul style="list-style-type: none"> Stay 2 nights on Premium Room to enjoy Free access to Club Floor Lounge for breakfast, evening cocktails, internet access Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
HONG KONG	HKG	Regal Kowloon Hotel	WR 0010774	HKD 1600	<ul style="list-style-type: none"> Stay 2 nights on Superior Room to enjoy free internet access and upgrade to Deluxe room. Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%



Country	City	Hotel	GDS code	Rates From	Value Add	Agt Comm
HONG KONG	HKG	Regal Oriental Hotel	WR 0027434	HKD 1100	<ul style="list-style-type: none"> Stay 2 nights on Deluxe Room to enjoy Free access to Club Floor Lounge for breakfast, evening cocktails, internet access Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
HONG KONG	HKG	Regal Riverside Hotel	WR 0027435	HKD 1350	<ul style="list-style-type: none"> Stay 2 nights on Superior Room to enjoy: <ul style="list-style-type: none"> - Free buffet breakfast for 1 person - Late check out until 3pm Stay 2 nights on Regal iClub Room to enjoy: <ul style="list-style-type: none"> - 25% off of Best Available Rate - Full Regal iClub Room privileges Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
HONG KONG	HKG	The Langham Hong Kong	LO 0001644	HKD 2020	<ul style="list-style-type: none"> Book under rate name "Linger at Langham.." Stay 2 nights and receive 10% off BAR Stay 3 nights and receive 10% off BAR and receive complimentary and upgrade to next room category (subject to availability on check-in) Stay 4 nights and receive 15% off BAR, complimentary in-room internet and breakfast for 2 people Stay 5 nights and receive 20% discount off BAR and complimentary in-room internet, breakfast for 2 and upgrade to next room category (subject to availability on check-in) Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	15%
HONG KONG	HKG	The Upper House	PH 0111923	HKD 4500	<ul style="list-style-type: none"> Complimentary WIFI internet Complimentary in-room maxi bar snacks and beverages (except wine product) Hotel gift (Moleskin note book, one per booking) Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
JAPAN	OSA	Imperial Hotel, Osaka	LW 0023954	JPY 14000	<ul style="list-style-type: none"> Complimentary internet access Room Upgrade Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
JAPAN	OSA	Namba Oriental Hotel	UI 011838	JPY 18480	<ul style="list-style-type: none"> Late check out at 12pm 10% discount for dinner at hotel restaurant Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
JAPAN	TYO	Hotel Okura Tokyo	LW 0045606	JPY 20000	<ul style="list-style-type: none"> Complimentary internet access Complimentary parking Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	15%
JAPAN	TYO	Hotel Seiyo Ginza	LW 0016503	JPY 30000	<ul style="list-style-type: none"> Daily breakfast for up to 2 persons. Room Upgrade subject to availability at the time of check in. Complimentary internet access. Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
JAPAN	TYO	Hyatt Regency Tokyo	HY 0007521	JPY 15960	<ul style="list-style-type: none"> Book under rate name of "Advance Purchase Rate" Enjoy 20% off the Rate of the Day Must book 14 days in advance Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
JAPAN	TYO	Imperial Hotel Tokyo	LW 0025037	JPY 26500	<ul style="list-style-type: none"> Complimentary internet access Complimentary parking Complimentary late check-put till 1pm Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
JAPAN	TYO	Mercure Tokyo Ginza	RT 0052433	JPY 11900	<ul style="list-style-type: none"> Book under rate name "Hot Deal" Discount 15% off from unrestricted rate Booking on full prepayment and is non refundable. Travel Agent Lucky Draw : Win 3 night-stay with breakfast 	10%
JAPAN	TYO	Monterey Ginza	FG 0028272	JPY 19250	<ul style="list-style-type: none"> Room upgrade (subj to availability) Late check out till 1200hrs Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
JAPAN	TYO	Monterey La Soeur	FG 0145422	JPY 19250	<ul style="list-style-type: none"> Room upgrade (subj to availability) Late check out till 1200hrs Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
JAPAN	TYO	New Hankyu Tokyo Tsukiji	UI 0000522	JPY 25000	<ul style="list-style-type: none"> Include Buffet breakfast Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	12%



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JAPAN	TYO	Park Hyatt Tokyo	HY 0003935	JPY 38250	<ul style="list-style-type: none"> Book under rate name of "Advance Purchase Rate" Enjoy 15% off the Rate of the Day Must book 3 days in advance Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
JAPAN	TYO	Royal Park Hotel	XL 0030914	JPY 20000	<ul style="list-style-type: none"> Complimentary Access to Fitness Gym & Indoor Swimming Pool Complimentary In-room Wired or Wireless Broadband Access Complimentary Late Checkl out till 3pm Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
TAIWAN	TPE	Grand Hyatt Taipei	HY 0019766	NTD 6000	<ul style="list-style-type: none"> Book under rate name of "Advance Purchase Rate" Enjoy 10% off the Rate of the Day Must book 7 days in advance Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
TAIWAN	TPE	Novotel Taipei Taoyuan International Airport	RT 0023472	NTD 2800	<ul style="list-style-type: none"> Book under rate name of " Early Break " (21Days Advance booking, fully Prepaid & non refundable) Free buffet breakfast up to 2 guests Free in-room Wifi Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
TAIWAN	TPE	Palais de Chine Hotel Taipei	PH 0101715	NTD 6710	<ul style="list-style-type: none"> Rates inclusive tax and service charge Free upgrade from Superior room to Deluxe Room Complimentary breakfast for 1 guest Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
TAIWAN	TPE	The Landis Taipei Hotel	PH 0012637	NTD 5300	<ul style="list-style-type: none"> Complimentary breakfast for 2 Complimentary internet access Daily Free Use 2-hour meeting room & business center Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%
TAIWAN	TPE	The Sherwood Taipei	LW 0022889	NTD 6800	<ul style="list-style-type: none"> Complimentary breakfast for 1 guests Complimentary upgrade Travel Agent Lucky Draw : Win 2 night-stay with breakfast 	10%



Hotel Sell Quick Reference

- Step 1 <SHOP>
Hotel availability with qualifiers.....HOTBKK/03SEP-2NT2
Display more availability.....HOT*
- Step 2 <LOOK>
Display details of specific hotel property...HOD*3
- Step 3 <CHECK>
Check rate/room rule description (DCA)...HRD*2
- Step 4 <BOOK>
Sell 1 room with guarantee...0H1±2/GAX3720561892081008EXP 12 05-TAN/NM-1.1

Terms and Conditions

To qualify for the quarterly draw, all materialised hotel bookings must be made via the Abacus system during the promotional period. The winner will win complimentary room nights inclusive of breakfast for two when they book with selected participating hotels listed in the Abacus Quarterly Hotel Promotion Guide (Jan to Mar 2012).

- Promotion is open to all Abacus-connected travel agents across all markets.
- Promotion valid from Jan to Mar 2012.
- Promotion must be booked under 'ABACUS PROMOTIONAL RATE' unless otherwise stated.
- Rates are subject to change and availability.
- Rates are subject to prevailing service charge and government taxes. Service charge and taxes are subject to change without prior notice.
- Rates are 10% commissionable to all IATA and qualified TIDS travel agents unless otherwise stated.
- Commission disbursement will be made via hotel's existing channels of disbursement to travel agents.
- Close-out dates may apply.

* denotes subject to room availability